



## Gaelic-American Club, Inc.

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[www.gaconline.org](http://www.gaconline.org)

### MEMBERSHIP MEETING

APRIL 18, 2021

### ZOOM MEETING

THE MEETING WAS HELD VIA ZOOM AND MEMBERS WERE INVITED TO PARTICIPATE.

1. Meeting was called to order by President Forde at 12.06pm.
2. The prayer of the club was read by President Forde.
3. The Pledge of Allegiance was led by the President Forde.
4. Roll Call:

President	Gerry Forde	Present
Vice President	John Foley	Absent
Recording Secretary	Aaron Curtis	Present
Treasurer	Tom Egan	Present
Financial Secretary	Thomas Langdon	Absent
Director one Year	Amy O'Shea	Present
Director Two Years	Gerry O'Donovan	Present
Director Three Years	Sheila Tesei	Present
Sergeant-of-Arms	Anthony Hogan	Present

5. The minutes of the March membership meeting were approved.

6. Correspondence:

The Club received correspondence from Jerry Cunningham, Brian Fitzgerald, Nicola Connelley, Jay Hull, Maura O'Donnell, Susan Ray and Jimmy Feeney throughout the month of March. All correspondence was responded to by the Executive Committee. Jimmy Feeney's letter on behalf of St. Patrick's Gaelic Football & Hurling Club will be addressed as new business in today's meeting. The club also received a letter from Jamie Poff, Manager of the GAC Soccer team. This letter was addressed to club members thanking them for the continued sponsorship support in 2021.

7. Permittee Report:

The service bar will be opening again in April, while wait staff will continue existing table service for members who do not wish to go to the bar. The Permittee is evaluating options to improve bar & restaurant service in the backyard for the spring/summer months. There will be water stations set up throughout the GAC for members who want water. This is an effort to reduce the number of members going to the bar for water to help maintain social distancing in the bar area.

8. Manager's report:

The manager reported that the club had the carpets cleaned in March. Facility rentals are beginning to trend up due to the ease of COVID-19 social distancing rules. Various clubs and committees are returning to the club for in-person activities. The Lenihan School of Irish Dancing has commenced dance practice at the GAC in March. St. Patrick's Day was a great success. The kitchen was open from 12noon-9pm, the club hosted bands and live music. A special thanks to all of the volunteers who helped leading up to, and on the day. The club script is back up and running; members can use their 2021 script now in the bar and restaurant. Mother's Day Brunch will be hosted in the Carolan Room on May 9th. The manager provided an update that landscaping will begin in April with mulch being laid. Any volunteers willing to help should contact Manager; Tommy Flaherty.

9. Financials report:

- Pub revenue is \$26,899 for March 2021 vs \$18,998 for March 2020, an increase of \$7,901 or 42%.
- Kitchen revenue is \$40,789 for March 2021 vs \$25,895 for March 2020, an increase of \$14,894 or 58%.
- St. Patrick's Day sales were \$10,536.
- No script is accepted in the month of March. Expired script from FY 2020 that was taken to revenue in March is \$179,082. A 10% tax on expired script is expensed in the income statement.
- Pub cost of sales is 53% of revenue - on the high side.
- Kitchen cost of sales is 44% of revenue - on the low side.
- Band expenses for March were \$10,800, primarily due to St. Patrick's Day.
- Information Technology has an annual payment for technology and support of \$18,800.
- All other expenses were in line.
- Cash at month end is \$950,000 vs \$686,000 for a variance of \$263,000. (The GAC has a \$150,000 government loan that was acquired in FY20).
- The PayPal clearing issue reported last month has been resolved.
- The support documentation requested by the IRS for payroll tax filing FY20 has been provided to our Payroll processor - PayChex. This issue has been resolved.

10. Standing Committee Reports:

Membership Committee: President Forde shared update that current membership stands at 5,400 with the membership committee continuing to work on membership renewal and adding new members.

11. Old Business:

Tax Refund GAC/Feile - A closed meeting has been scheduled for May 10th at 7.30pm between GAC Executive Committee and Feile Executive Committee to discuss the matter in hand.

12. New Business:

- St Patrick's Day Parade Committee Member, John Brannelly attended today's meeting to thank the President Forde and GAC Members for a memorable day with the absence of the parade due to COVID-19 pandemic.

- Club members voted in favor of awarding sponsorship funds to St.Patrick's Gaelic Football and Hurling Club. Motion to award sponsorship - Tom Egan, 2nd - John Brannelly.

The meeting adjourned at 12.31pm by President Forde.

Recording Secretary  
Aaron Curtis